

UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS OF

# CERVUS EQUIPMENT CORPORATION

FOR THE THREE AND SIX MONTH PERIODS ENDED JUNE 30, 2013 AND 2012

**CERVUS EQUIPMENT CORPORATION****UNAUDITED CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION  
AS AT JUNE 30, 2013 AND DECEMBER 31, 2012**

<i>(In \$ thousands)</i>	Note	June 30, 2013	December 31, 2012
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents	\$	-	\$ 8,156
Trade and other accounts receivable	11	46,060	38,810
Inventories	12	228,025	172,857
Assets held for sale	13	4,959	-
<b>Total current assets</b>		<b>279,044</b>	<b>219,823</b>
<b>Non-current assets</b>			
Long-term receivables		1,798	1,665
Investments in associates, at equity	6	7,497	9,797
Deposits with manufacturers		1,874	1,855
Property and equipment		98,401	92,091
Deferred tax asset		40,533	44,197
Intangible assets		28,956	26,717
Goodwill	6	6,475	5,812
<b>Total non-current assets</b>		<b>185,534</b>	<b>182,134</b>
<b>Total assets</b>	\$	<b>464,578</b>	\$ <b>401,957</b>

The accompanying notes are an integral part of these unaudited condensed interim consolidated financial statements.

**CERVUS EQUIPMENT CORPORATION**
**UNAUDITED CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED)**  
**AS AT JUNE 30, 2013 AND DECEMBER 31, 2012**

<i>(In \$ thousands)</i>	Note	June 30, 2013	December 31, 2012
<b>Liabilities</b>			
<b>Current liabilities</b>			
Bank indebtedness	\$	7,745	\$ -
Trade and other accrued liabilities		46,971	37,655
Customer deposits		6,944	8,188
Floor plan payables		106,948	73,626
Dividends payable		2,919	2,831
Current portion of term debt		4,976	4,658
Current portion of notes payable		2,743	2,652
<b>Total current liabilities</b>		<b>179,246</b>	<b>129,610</b>
<b>Non-current liabilities</b>			
Term debt		43,430	39,028
Debenture payable		30,891	30,534
Deferred tax liability		790	-
<b>Total non-current liabilities</b>		<b>75,111</b>	<b>69,562</b>
<b>Total liabilities</b>		<b>254,357</b>	<b>199,172</b>
<b>Equity</b>			
Shareholders' capital	14	77,322	76,503
Deferred share plan		5,661	5,133
Other reserves		5,137	5,136
Accumulated other comprehensive income (loss)		(524)	221
Retained earnings		119,202	115,792
<b>Total equity attributable to equity holders of the Company</b>		<b>206,798</b>	<b>202,785</b>
<b>Non-controlling interest</b>	6	<b>3,423</b>	<b>-</b>
<b>Total equity</b>		<b>210,221</b>	<b>202,785</b>
<b>Total liabilities and equity</b>	\$	<b>464,578</b>	<b>\$ 401,957</b>

Approved by the Board:

"Peter Lacey" Director

"Gary Harris" Director

The accompanying notes are an integral part of these unaudited condensed interim consolidated financial statements.

**CERVUS EQUIPMENT CORPORATION**
**UNAUDITED CONDENSED INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME  
FOR THE THREE AND SIX MONTH PERIODS ENDED JUNE 30, 2013 AND 2012**

<i>(In \$ thousands)</i>	Notes	Three month period ended June 30		Six month period ended June 30	
		2013	2012	2013	2012
<b>Revenue</b>					
Equipment sales		\$ 198,081	\$ 151,249	\$ 302,573	\$ 229,564
Parts		33,154	26,482	58,616	43,811
Service		20,071	16,335	35,722	27,665
Rentals		3,492	2,588	6,819	5,396
Total revenue		254,798	196,654	403,730	306,436
Cost of sales	7, 9, 10	(209,342)	(159,044)	(329,752)	(245,770)
<b>Gross profit</b>		<b>45,456</b>	<b>37,610</b>	<b>73,978</b>	<b>60,666</b>
Other income	8	40	1,410	762	1,966
Selling, general and administrative	9	(32,982)	(28,806)	(60,440)	(50,095)
<b>Results from operating activities</b>		<b>12,514</b>	<b>10,214</b>	<b>14,300</b>	<b>12,537</b>
Finance income		167	284	379	643
Finance costs		(1,684)	(1,009)	(3,404)	(1,595)
<b>Net Finance Costs</b>	10	<b>(1,517)</b>	<b>(725)</b>	<b>(3,025)</b>	<b>(952)</b>
Share of profit of equity accounted investees, net of income tax		1,206	931	1,610	1,085
<b>Profit before income taxes</b>		<b>12,203</b>	<b>10,420</b>	<b>12,885</b>	<b>12,670</b>
Income taxes		(3,480)	(2,982)	(3,662)	(3,836)
<b>Profit for the period</b>		<b>8,723</b>	<b>7,438</b>	<b>9,223</b>	<b>8,834</b>
<b>Other comprehensive income</b>					
Foreign currency translation differences for foreign operations		(781)	(12)	(745)	78
<b>Total comprehensive income for the period</b>		<b>\$ 7,942</b>	<b>\$ 7,426</b>	<b>\$ 8,478</b>	<b>\$ 8,912</b>

The accompanying notes are an integral part of these unaudited condensed interim consolidated financial statements.

**CERVUS EQUIPMENT CORPORATION**

**UNAUDITED CONDENSED INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME** (CONTINUED)  
 FOR THE THREE AND SIX MONTH PERIODS ENDED JUNE 30, 2013 AND 2012

<i>(In \$ thousands, except per share amounts)</i>	Three month period ended June 30, 2013		Three month period ended June 30, 2012		Six month period ended June 30, 2013		Six month period ended June 30, 2012	
Profit attributable to:								
Shareholders of the Company	\$	8,705	\$	7,428	\$	9,205	\$	8,646
Non-controlling interest		18		10		18		188
	\$	8,723	\$	7,438	\$	9,223	\$	8,834
Total comprehensive income attributable to:								
Shareholders of the Company	\$	7,924	\$	7,424	\$	8,460	\$	8,719
Non-controlling interest		18		2		18		193
	\$	7,942	\$	7,426	\$	8,478	\$	8,912
Profit per share attributable to shareholders of the Company:								
Basic Note 15	\$	0.58	\$	0.50	\$	0.62	\$	0.59
Diluted Note 15		0.56		0.49		0.59		0.57

The accompanying notes are an integral part of these unaudited condensed interim consolidated financial statements.

**CERVUS EQUIPMENT CORPORATION**

**UNAUDITED CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY  
FOR THE SIX MONTH PERIODS ENDED JUNE 30, 2013 AND 2012**

	Note	Share capital	Deferred share plan	Other reserves	Cumulative translation account	Retained earnings	Total	Non-controlling interest	Total equity
<i>(In \$ thousands)</i>									
<b>Balance December 31, 2011</b>		\$ 72,925	\$ 3,785	\$ 3,036	\$ 150	\$ 102,084	\$ 181,980	\$ 1,739	\$ 183,719
<b>Comprehensive income for the period</b>									
Profit		-	-	-	-	8,646	8,646	188	8,834
<b>Other comprehensive income</b>									
Foreign currency translation adjustments		-	-	-	73	-	73	5	78
Total comprehensive income for the period		-	-	-	73	8,646	8,719	193	8,912
<b>Transactions with owners, recorded directly in equity</b>									
Dividends to equity holders		-	-	-	-	(5,411)	(5,411)	-	(5,411)
Shares issued through DRIP	14	404	-	-	-	-	404	-	404
Share-based payment transactions		-	535	72	-	-	607	-	607
Shares issued through deferred share plan	14	3	(3)	-	-	-	-	-	-
Total transactions with owners		407	532	72	-	(5,411)	(4,400)	-	(4,400)
<b>Balance June 30, 2012</b>	<b>14</b>	<b>\$ 73,332</b>	<b>\$ 4,317</b>	<b>\$ 3,108</b>	<b>\$ 223</b>	<b>\$ 105,319</b>	<b>\$ 186,299</b>	<b>\$ 1,932</b>	<b>\$ 188,231</b>

The accompanying notes are an integral part of these unaudited condensed interim consolidated financial statements.

**CERVUS EQUIPMENT CORPORATION**  
**UNAUDITED CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED)**  
**FOR THE SIX MONTH PERIODS ENDED JUNE 30, 2013 AND 2012**

	Note	Share capital	Deferred share plan	Other reserves	Cumulative translation account	Retained earnings	Total	Non-controlling interest	Total equity
(In \$ thousands)									
<b>Balance December 31, 2012</b>		\$ 76,503	\$ 5,133	\$ 5,136	\$ 221	\$ 115,792	\$ 202,785	\$ -	\$ 202,785
<b>Comprehensive income for the period</b>									
Profit		-	-	-	-	9,205	9,205	18	9,223
<b>Other comprehensive income</b>									
Foreign currency translation adjustments		-	-	-	(745)	-	(745)	-	(745)
Total comprehensive income for the period		-	-	-	(745)	9,205	8,460	18	8,478
<b>Transactions with owners, recorded directly in equity</b>									
Dividends to equity holders		-	-	-	-	(5,795)	(5,795)	-	(5,795)
Shares issued through DRIP	14	426	-	-	-	-	426	-	426
Shares issued through deferred share plan	14	151	(151)	-	-	-	-	-	-
Shares issued through option plan	14	242	-	(70)	-	-	172	-	172
Share-based payment transactions		-	679	71	-	-	750	-	750
Transactions with owners		819	528	1	-	(5,795)	(4,447)	-	(4,447)
Non-controlling interest identified on acquisition	6	-	-	-	-	-	-	3,405	3,405
Total Transactions with owners		819	528	1	-	(5,795)	(4,447)	3,405	(1,042)
<b>Balance June 30, 2013</b>	<b>14</b>	<b>\$ 77,322</b>	<b>\$ 5,661</b>	<b>\$ 5,137</b>	<b>\$ (524)</b>	<b>\$ 119,202</b>	<b>\$ 206,798</b>	<b>\$ 3,423</b>	<b>\$ 210,221</b>

The accompanying notes are an integral part of these unaudited condensed interim consolidated financial statements.

**CERVUS EQUIPMENT CORPORATION**
**UNAUDITED CONDENSED INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS  
FOR THE SIX MONTH PERIODS ENDED JUNE 30, 2013 AND 2012**

<i>(In \$ thousands)</i>	Notes	Three month period ended June 30		Six month period ended June 30	
		2013	2012	2013	2012
<b>Cash flows from operating activities</b>					
Profit for the period		\$ 8,723	\$ 7,438	\$ 9,223	\$ 8,834
Depreciation		2,256	1,878	4,306	3,624
Amortization of intangibles		1,299	713	2,068	1,327
Equity-settled share-based payment transactions		293	300	472	606
Net finance costs	10	1,629	799	3,205	1,121
Gain on sale of property and equipment		(436)	(92)	(782)	(126)
Share of profit of equity accounted investees, net of tax		(1,206)	(930)	(1,610)	(1,085)
Loss on revaluation of equity investment	6	598	-	598	-
Income tax expense		3,480	2,982	3,662	3,836
Change in non-cash working capital		(9,556)	(10,565)	(19,852)	885
		7,080	2,523	1,290	19,022
Interest paid		(1,005)	(809)	(3,086)	(1,490)
<b>Net cash from operating activities</b>		<b>6,075</b>	<b>1,714</b>	<b>(1,796)</b>	<b>17,532</b>
<b>Cash flows from investing activities</b>					
Interest received	10	167	284	379	643
Business acquisitions	6	(1,352)	-	(1,352)	(17,648)
Advances to related party		-	(92)	-	15,837
Purchase of property and equipment		(8,782)	(13,078)	(14,543)	(32,722)
Proceeds from disposal of property and equipment		1,285	1,124	2,289	1,291
Deposit on investments at equity		-	(2,833)	-	(2,833)
Proceeds from investments at equity		700	176	559	340
Increase in other investments, at cost		-	(1)	-	(9)
<b>Net used in investing activities</b>		<b>(7,982)</b>	<b>(14,420)</b>	<b>(12,668)</b>	<b>(35,101)</b>
<b>Cash flows from financing activities</b>					
Advances from credit facility		3,899	-	7,745	-
Proceeds from term debt		703	6,367	3,451	13,292
Dividends paid		(2,657)	(2,479)	(5,282)	(4,928)
Proceeds from exercise of share options		98	-	172	-
(Increase) decrease in deposits with John Deere		(114)	(135)	244	21
<b>Net cash used in financing activities</b>		<b>1,929</b>	<b>3,753</b>	<b>6,330</b>	<b>8,385</b>
Net increase (decrease) in cash and cash equivalents		22	(8,953)	(8,134)	(9,184)
Effect of foreign currency translation on cash		(22)	-	(22)	-
Cash and cash equivalents, beginning of period		-	6,305	8,156	6,536
<b>Cash and cash equivalents, end of period</b>		<b>\$ -</b>	<b>\$ (2,648)</b>	<b>\$ -</b>	<b>\$ (2,648)</b>

The accompanying notes are an integral part of these unaudited condensed interim consolidated financial statements.



# CERVUS EQUIPMENT CORPORATION

NOTES TO THE UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE SIX MONTH PERIODS ENDED JUNE 30, 2013 AND 2012

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## 1. Reporting entity

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Cervus Equipment Corporation (“Cervus” or the “Company”) is an incorporated entity under the Canada Business Corporations Act and is domiciled in Canada. The registered office of the Company is situated at 5201 – 333, 96<sup>th</sup> Avenue N.E., Calgary, Alberta, Canada, T3K 0S3. The condensed consolidated financial statements of the Company as at and for the period ended June 30, 2013 comprise of the Company and its subsidiaries (“the Group”). The Company is primarily involved in the sale, after-sale service and maintenance of agricultural, construction and industrial equipment. The Company also provides equipment rental, primarily in the construction and industrial equipment segment. The Company operates 51 John Deere agricultural equipment, Bobcat and JCB construction equipment and Clark, Sellick, Nissan and Doosan material handling equipment and Peterbilt truck dealerships in 48 locations with 33 locations in Western Canada and 10 locations on the north island of New Zealand and 5 locations in Victoria, Australia. The Company’s shares are listed on the Toronto Stock Exchange (“TSX”) and trade under the symbol “CVL”.

## 2. Basis of preparation

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(a) Statement of compliance

These unaudited condensed interim consolidated financial statements have been prepared in accordance with IAS 34, “Interim Financial Reporting”. The unaudited condensed interim consolidated financial information should be read in conjunction with the annual financial statements prepared for the year ended December 31, 2012.

The Board of Directors authorized the issue of these unaudited condensed interim consolidated financial statements on August 6, 2013.

(b) The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these unaudited condensed interim consolidated financial statements, the significant judgements made by management in applying the Company’s accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements as at and for the year ended December 31, 2012.

## 3. New and amended IFRSs

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Certain new or amended standards or interpretations have been issued by the IASB or IFRIC that are not required to be adopted in the current period. None of these changes in standards or interpretations will have a material effect on the unaudited condensed interim consolidated financial statements or note disclosures as currently presented.

## 4. Significant accounting policies

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The accounting policies applied are consistent with those of the annual financial statements prepared for the year ended December 31, 2012 and as described in note 3 in those financial statements, except as follows:

On January 1, 2013, the Company adopted IFRS 10 Consolidated Financial Statements, IFRS 11 Joint Arrangements, IFRS 12 Disclosure of Interests in Other entities, as well as the consequential amendments to IAS 28 Investments in Associates and Joint Ventures (2011), IFRS 13 Fair Value Measurement and IFRS 7 Amendments to Financial Instrument Disclosures. The adoption of these standards had no significant change to our existing accounting policies and had no impact on the amounts recorded in the financial statements as at January 1, 2013.

Effective April 1, 2013 the Company determined the remaining useful life of trade name intangible assets related to transportation and material handling operations were limited due to the Company initiating a unified branding strategy. As a result, the estimated remaining useful life of these intangible assets was determined to be 24 months at April 1, 2013 (compared to 20 years at initial recognition). Increased amortization expense of \$589 thousand has been recognized in the three months ended June 30, 2013 as a result. The Company has determined the change in useful life is a change in accounting estimate, and has been recorded prospectively herein.

## CERVUS EQUIPMENT CORPORATION

NOTES TO THE UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE SIX MONTH PERIODS ENDED JUNE 30, 2013 AND 2012

### 5. Seasonality

The Canadian, New Zealand and Australian retailing of agricultural and commercial and industrial equipment is influenced by seasonality. Sales activity for the agricultural equipment segment is normally highest between April and September during growing seasons in Canada and July through December in New Zealand and Australia. Sales in the commercial and industrial equipment segment are not as heavily impacted by seasonality but do see slower sales activity in the winter months. As a result, profit or losses may not accrue uniformly from quarter to quarter.

### 6. Business combinations

On May 27, 2013, the Company acquired an additional 18.6% interest in Windmill AG Pty Ltd ("Windmill") bringing its total interest in Windmill to 53.3%. Windmill is a John Deere agricultural machinery dealership operating out of five locations in the state of Victoria, Australia. The Company purchased the additional interest in Windmill in order to further pursue its growth strategy in Australia.

As this increase in ownership interest has resulted in the acquisition of control of Windmill, the transaction has been accounted for as a business combination achieved in stages. The fair values of identifiable assets and liabilities and the determination of goodwill acquired is as follows:

Cash (\$1,800 thousand paid, net of \$448 thousand cash acquired)	\$	1,352
Fair value of existing equity investment		2,753
Non-controlling interest		3,405
		<u>7,510</u>
Fair value of acquired assets and liabilities:		
Accounts receivable		3,135
Inventory		16,307
Property and equipment		2,507
Identifiable intangible assets		4,470
Other assets		274
Accounts payable and accrued liabilities		(11,749)
Floor plan payable		(5,938)
Long-term debt		(1,364)
Deferred tax liability		(820)
		<u>6,822</u>
Goodwill	\$	688

The fair value of the non-controlling interest was determined using a going concern approach and the application of a capitalized risk adjusted earnings technique. A loss of \$598 thousand was recognized as a result of remeasuring to fair value the existing equity interest the Company held in Windmill immediately prior to the transaction; this loss is recorded in other income. The goodwill relates to intangible assets and expected synergies on acquisition which do not qualify for separate recognition. The goodwill and identifiable intangible assets acquired are not deductible for tax purposes. The fair values included in the purchase price allocation are provisional and are subject to change. The final review of the fair values will be completed within 12 months of the acquisition.

Included in these consolidated financial statements are revenues of \$5,487 thousand and net profit of \$39 thousand related to Windmill since the acquisition of control, prior to allocation of corporate expenditures and income tax expense. Had the Company purchased the additional interest and acquired control of Windmill on January 1, 2013, revenue for the six months ended June 30, 2013 would have been \$25,946 thousand higher and profit for the period would have been \$279 thousand lower. The results of operations of this acquisition are part of the agricultural equipment segment.

## CERVUS EQUIPMENT CORPORATION

NOTES TO THE UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE SIX MONTH PERIODS ENDED JUNE 30, 2013 AND 2012

### 7. Cost of sales

The following amounts have been included in cost of sales for the periods ended June 30, 2013 and 2012:

<i>(In \$ thousands)</i>	Three month period ended June 30		Six month period ended June 30	
	2013	2012	2013	2012
Depreciation of rental equipment	\$ 873	\$ 745	\$ 1,639	\$ 1,502
Interest paid on rental equipment financing	112	74	180	169
	\$ 985	\$ 819	\$ 1,819	\$ 1,671

### 8. Other income

Interest and other income for the periods ended June 30, 2013 and 2012 are comprised of the following:

<i>(In \$ thousands)</i>	Three month period ended June 30		Six month period ended June 30	
	2013	2012	2013	2012
Net gain on sale of property and equipment	\$ 437	\$ 92	\$ 782	\$ 126
Net loss on acquiring controlling interest of subsidiary (note 6)	(598)	-	(598)	-
Other income <sup>1</sup>	201	1,318	578	1,840
	\$ 40	\$ 1,410	\$ 762	\$ 1,966

<sup>1</sup> Includes consignment commissions, commissions on extended warranty products, finance fees, net foreign exchange and other sundry items.

### 9. Wages and benefits

<i>(In \$ thousands)</i>	Three month period ended June 30		Six month period ended June 30	
	2013	2012	2013	2012
Included in cost of sales:				
Short-term wages and benefits	\$ 5,507	\$ 4,861	\$ 11,404	\$ 8,274
Included in selling, general and administrative expenses:				
Short-term wages and benefits	19,944	17,166	36,188	29,879
Share-based payments	292	300	471	606
	20,236	\$ 17,466	36,659	30,485
	\$ 25,743	\$ 22,327	\$ 48,063	\$ 38,759

## CERVUS EQUIPMENT CORPORATION

NOTES TO THE UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE SIX MONTH PERIODS ENDED JUNE 30, 2013 AND 2012

### 10. Finance income and finance costs

Finance income and finance costs for the three and six month periods ended June 30, 2013 and 2012 are comprised of the following:

<i>(In \$ thousands)</i>	Three month period ended June 30		Six month period ended June 30	
	2013	2012	2013	2012
<b>Finance income</b>	\$ 167	\$ 284	\$ 379	\$ 643
Interest expense on convertible debentures	(698)	-	(1,440)	-
Interest expense on mortgages, term debt and other financial liabilities	(817)	(762)	(1,596)	(1,259)
Interest expense on note payable	(46)	(90)	(92)	(179)
Interest expense on vendor take back financing	(123)	(157)	(276)	(157)
<b>Finance costs</b>	<b>(1,684)</b>	<b>(1,009)</b>	<b>(3,404)</b>	<b>(1,595)</b>
Net finance costs	(1,517)	(725)	(3,025)	(952)
Finance costs recognized in cost of sales	(112)	(74)	(180)	(169)
<b>Total net finance costs</b>	<b>\$ (1,629)</b>	<b>\$ (799)</b>	<b>\$ (3,205)</b>	<b>\$ (1,121)</b>

During the three month period ended June 30, 2012, the vendor take back financing was repaid through proceeds from a new mortgage. The mortgage bears interest at the rate of prime plus 1.0% and requires blended payments of \$56 thousand per month.

### 11. Trade and other accounts receivable

<i>(In \$ thousands)</i>	June 30, 2013	December 31, 2012
Trade receivables	\$ 26,981	\$ 27,244
Advances to equity accounted investees	-	958
Prepaid expenses	2,018	2,414
Current portion of long-term finance contracts	785	971
Volume bonus	2,693	15
Contracts in transit	14,564	8,329
Allowance for doubtful debts	(981)	(1,121)
	\$ 46,060	\$ 38,810

### 12. Inventories

<i>(In \$ thousands)</i>	June 30, 2013	December 31, 2012
New equipment	\$ 105,721	\$ 82,619
Used equipment	92,713	66,719
Parts and accessories	27,743	22,229
Work-in-progress	1,848	1,290
	\$ 228,025	\$ 172,857

### 13. Assets held for sale

During the period a 21.58 acre parcel of land was subdivided and 10.356 acres were made available for sale. The capitalized cost of this land is \$4,152 thousand. At June 30, 2013 a purchase and sale agreement was in place with an expected closing date of August 15, 2013. This land is included in the total assets of the agricultural equipment segment.

In addition, \$807 thousand of agricultural rental equipment was also held for sale at June 30, 2013.

## CERVUS EQUIPMENT CORPORATION

NOTES TO THE UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE SIX MONTH PERIODS ENDED JUNE 30, 2013 AND 2012

### 14. Capital and other components of equity

#### Share capital

<i>(In \$ thousands)</i>	Number of common shares	Amount
<b>Balance December 31, 2011</b>	<b>14,703</b>	<b>\$ 72,925</b>
Issued under the DRIP plan	25	404
Issued under the deferred share plan	1	3
<b>Balance June 30, 2012</b>	<b>14,729</b>	<b>73,332</b>
Issued under the DRIP plan	31	541
Issued for business acquisitions	138	2,609
Issued under the share option plan	2	21
<b>Balance December 31, 2012</b>	<b>14,900</b>	<b>76,503</b>
Issued under the DRIP plan	23	242
Issued under the deferred share plan	21	151
Issued under the share option plan	23	426
<b>Balance June 30, 2013</b>	<b>14,967</b>	<b>\$ 77,322</b>

### 15. Earnings per share

#### Per share amounts

Both basic and diluted earnings per share have been calculated using the net earnings attributable to the shareholders of Cervus as the numerator. No adjustments to net earnings were necessary for the three month periods ended June 30, 2013 and 2012. The weighted average number of shares for the purposes of diluted earnings per share can be reconciled to the weighted average number of basic shares as follows:

	Three month period ended June 30		Six month period ended June 30	
	2013	2012	2013	2012
<i>(In thousands of shares)</i>				
Issued common shares January 1	14,943	14,717	14,900	14,703
Effect of shares issued under the DRIP plan	10	2	16	18
Effect of shares issued under the deferred share plan	1	-	11	-
Effect of shares issued under the share option plan	2	-	10	-
<b>Weighted average number of common shares</b>	<b>14,956</b>	<b>14,719</b>	<b>14,937</b>	<b>14,721</b>

#### Diluted earnings per share

The calculation of diluted earnings per share at June 30, 2013 and 2012 was based on the profit attributable to common shareholders and the weighted average number of common shares outstanding after adjustment for the effects of dilutive potential common shares which consist of the following:

	Three month period ended June 30		Six month period ended June 30	
	2013	2012	2013	2012
<i>(In thousands of shares)</i>				
Weighted average number of common shares - basic	14,956	14,719	14,937	14,721
Effect of dilutive securities:				
Deferred share plan	613	534	613	533
Share options	7	25	7	24
<b>Weighted average number of common shares - diluted</b>	<b>15,576</b>	<b>15,278</b>	<b>15,557</b>	<b>15,278</b>

## CERVUS EQUIPMENT CORPORATION

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### 16. Segment information

The Company has two reportable segments which include the agricultural equipment segment which primarily distributes agricultural related equipment and services and the construction and industrial equipment segment which includes primarily the sale of construction and industrial equipment and related services. The two business segments offer different products and services and are managed separately as they operate in different markets and require separate strategies. For each of the strategic business units, the Company's CEO reviews internal management reports on a monthly basis. The following is a summary of financial information for each of the reportable segments.

The Company allocates corporate expenditures to each individual segment based on a direct allocation method. Total corporate related expenditures, excluding income taxes, that have been allocated for the three and six month period ended June 30, 2013 are \$3,372 thousand and \$5,582 thousand (2012 - \$2,320 thousand and \$3,930 thousand) respectively.

(In \$ thousands)

Six months ended June 30, 2013	Agricultural	Commercial and	Total
	Equipment	Industrial Equipment	
Revenue	\$ 271,439	\$ 132,291	\$ 403,730
Profit for the period	6,617	2,606	9,223
Share of profit of equity accounted investees	1,610	-	1,610
Investment in associates	7,497	-	7,497
Depreciation and amortization	2,519	3,855	6,374
Finance income	147	232	379
Finance costs, including interest in cost of sales	2,142	1,442	3,584
Capital expenditures	6,878	7,665	14,543
Reportable segment assets	286,233	178,345	464,578
Reportable segment liabilities	157,033	97,324	254,357
Other intangible assets	8,275	20,681	28,956
Goodwill	4,281	2,194	6,475

(In \$ thousands)

Six months ended June 30, 2012	Agricultural	Commercial and	Total
	Equipment	Industrial Equipment	
Revenue	\$ 194,871	\$ 111,565	\$ 306,436
Profit for the period	5,790	3,044	8,834
Share of profit of equity accounted investees	1,085	-	1,085
Investment in associates	5,892	-	5,892
Depreciation and amortization	2,245	2,705	4,950
Finance income	157	486	643
Finance costs, including interest in cost of sales	964	800	1,764
Capital expenditures	42,458	16,183	58,641
Reportable segment assets	215,383	172,406	387,789
Reportable segment liabilities	110,877	88,681	199,558
Other intangible assets	4,538	23,529	28,067
Goodwill	2,960	2,194	5,154

## CERVUS EQUIPMENT CORPORATION

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Three months ended June 30, 2013	Construction and		Total
	Agricultural Equipment	Industrial Equipment	
Revenue	\$ 179,652	\$ 75,146	\$ 254,798
Profit for the period	6,412	2,311	8,723
Share of profit of equity accounted investees	1,206	-	1,206
Investment in associates	7,497	-	7,497
Depreciation and amortization	1,299	2,256	3,555
Finance income	114	53	167
Finance costs, including interest in cost of sales	1,136	660	1,796
Capital expenditures	4,424	4,358	8,782
Reportable segment assets	286,233	178,345	464,578
Reportable segment liabilities	157,033	97,324	254,357
Other intangible assets	8,275	20,681	28,956
Goodwill	4,281	2,194	6,475

Three months ended June 30, 2012	Construction and		Total
	Agricultural Equipment	Industrial Equipment	
Revenue	\$ 123,443	\$ 73,212	\$ 196,655
Profit for the period	5,399	2,039	7,438
Share of profit of equity accounted investees	931	-	931
Investment in associates	5,892	-	5,892
Depreciation and amortization	1,183	1,408	2,591
Finance income	42	242	284
Finance costs, including interest in cost of sales	501	582	1,083
Capital expenditures	12,961	1,817	14,778
Reportable segment assets	215,383	172,406	387,789
Reportable segment liabilities	110,877	88,681	199,558
Other intangible assets	4,538	23,529	28,067
Goodwill	2,960	2,194	5,154

The Company primarily operates in Western Canada but has subsidiaries in New Zealand and Australia which operate in the agricultural equipment segment. Non-current assets for these subsidiaries were \$16,522 thousand (2012 - \$10,745 thousand) and gross revenue for the three and six months ended were \$17,746 thousand and \$30,720 thousand (2012 - \$6,018 and \$16,764 thousand) respectively.

### 17. Related party transactions

Certain officers and dealer managers of the Company have provided guarantees to John Deere aggregating \$6,400 thousand. During the three and six month periods ended June 30, 2013 and 2012, the Company paid those individuals \$48 and \$96 thousand respectively for providing these guarantees. These transactions were recorded at the amount agreed to between the Company and the guarantors and are included in selling, general and administrative expense.